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September 1, 2007

Dear Valued Customer:

Due to continued cost increases from suppliers of extruded aluminum, TODCO will be adding a surcharge to the invoicing of Rollramp walkramps. The surcharge will not be reflected on steel carriers, undercarriages, or the Spring Assist Lifting Device. Since both solid and grated ramps are made from identical solid cross boards surcharges will be factored from the weight of the solid ramps. The following surcharges are effective with all orders placed September 1, 2006 through October 31, 2007.

ALL RAMP STYLES	SURCHARGE PER RAMP
8' Length	\$24.80
10' Length	\$31.00
12' Length	\$35.65
14' Length	\$38.75
16' Length	\$46.50

Notification of future adjustments in rates will be listed on the TODCO website at www.todco.com two weeks previous to the application of the new rate. No surcharge will be guaranteed in excess of the designated month(s).

We are hopeful that extruded aluminum pricing will ease, enabling us to reduce or eliminate the surcharges.

Scott Blackford
Vice President
Sales and Marketing